

It is a simple-to-use and flexible sales module specially designed to help you fortify your company's sales activities, process orders, delivery schedules, arrange deliveries, and handle billing, and increase efficiency in sales and distribution to ensure that the company retains a competitive edge and improves both profit margins and customer service.

If integrated with the BePL Pre Sales Module it helps you to set up valuable relations with your customers and maintain effective relationships using flexible automated presales, sales, and after-sales processes.

## Features:

- Multi companies, multiple business units locations with multiple users by location. Includes a very powerful authorization scheme.
- Multi user, English interface with English / Arabic menus, and Arabic fly-over help & uses the latest technological methods for user interfaces.
- Powerful search techniques using user-defined filters.
- Clients' records and management for multi branches, projects, and sites per client.
- Salesmen records.
- Multi branches and stores.
- Multi currency.
- Global or by client allocated price lists and discount lists.
- Bundled items orders, delivery, invoicing functions.
- Complete control on order backlogs, delivery issues, return cases, etc.
- Fully or partially delivery note entry or generated from a delivery order.
- Direct delivery order entry.
- Direct sales order entry.
- Sales deals invoicing.
- Sales return entry.
- Sales offers options.
- Fully or partially sales invoice entry out of sales order, one delivery or multi deliveries.
- Booking of inventory quantities with date limit control.
- Service items billing.
- Sold item serial numbers registry and tracking.
- User-defined multi invoice settlement types.
- Direct sales invoice without sales order.
- Expiry date invoicing, FIFO or selectable options.
- Checking credit limits with option to block the sales if over limit.
- Grouped in-house used items bulk cost monthly billing.
- Forms user design tool, to design all of the output movement forms the way you want.
- Full compliance to the GCC VAT law, it generates the detailed and summary sales VAT reports, by sales nature.
- Comprehensive control and management sales reports.
- Fully integrated with the following Be Smart ERP modules:
  - BeGL - General Ledger Accounting Module
  - BeRP - Receivables & Payable Module
  - BeIN - Inventory Management Module
  - BePL - Presales Module
  - BeCO - Commission Management Module
  - BeSE - Sold Equipment Maintenance Workshop Module.



*Runs under Windows®.  
Works on LAN, RDP,  
CITRIX®.  
Could be hosted on  
premises or on cloud.*

## ARAM for Information Technology

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